

## CURRICULUM VITAE

name dr. Joris Gillet  
e-mail joris.gillet@gmail.com  
date of birth August 21st 1975  
nationality Dutch

### CURRENT POSITION

Since September 2015 Senior Lecturer in Behavioural Economics, Business School, Middlesex University, London, United Kingdom.

### PREVIOUS POSITIONS

September 2013 – August 2015 Lecturer in Behavioural Economics, Business School, Middlesex University, London, United Kingdom.

July 2009 – September 2013 Post-Doctoral Assistant in Experimental and Behavioural Economics, Faculty of Economics, University of Osnabrück, Germany.

September 2007 – July 2009 Research Associate, Department of Economics, University of Kent at Canterbury, United Kingdom. Research subject: Why Some People Choose to Be Leaders: Emergence of Leadership and Followership in Small Groups.

### EDUCATION

September 2002 – April 2012 PhD, (Experimental) Economics, CREED, University of Amsterdam, the Netherlands. Thesis title: Groups in Economics

October 2000 – September 2001 M.Sc. Economic Psychology, University of Exeter, Great Britain. Thesis: An Inter-Temporal Choice Experiment with Framing

August 1997 – June 1998 exchange student, Erasmus-program, Economics Handelshogskolan, University of Gothenburg, Sweden

1995 – 2002 Psychology, University of Amsterdam, the Netherlands  
direction: Social Psychology

1994 – 2000 Economics (drs/M.A.), University of Amsterdam, the Netherlands; direction: General Economics; specialisations: Micro- and Development Economics;

## PUBLICATIONS

with Edward Cartwright & Mark van Vugt (2013) Leadership in a Weak-Link Game, *Economic Inquiry*

with Edward Cartwright & Mark van Vugt (2011) Selfish or Servant Leadership? Evolutionary Predictions on Leadership Personalities in Coordination Games, *Personality and Individual Differences*

with Arthur Schram & Joep Sonnemans (2010) Cartel Formation and Pricing: the Effect of Managerial Decision-making Rules, *International Journal of Industrial Organization*

with Arthur Schram & Joep Sonnemans (2009) The Tragedy of the Commons Revisited: The Importance of Group Decision-Making, *Journal of Public Economics*

## PAPER PRESENTATIONS

Group vs Individual Decision-Making in Social- and Intertemporal Dilemmas  
CESS, New York University; International Economic Science Association Meeting, Montreal; Roosevelt Academy Guest Lecture, Middelburg, the Netherlands

Cartel Formation by Groups and Individuals  
CREED-CEDEX Workshop, Nottingham; Tilburg Symposium on Economics and Psychology, Tilburg; Alhambra Experimental Workshop, Granada; Max Planck Institute for Collective Goods, Bonn; Department of Economics, University of Osnabrück

Groups and Individuals in a Second-Price Sealed-Bid Auction  
CREED-CEDEX Workshop, CREED, Amsterdam

Leadership in the Weak-Link Game  
International Economic Science Association Meeting, Washington DC; European Economic Science Association Meeting, Innsbruck; Tiber Symposium on Economics and Psychology, Tilburg

Group and Individual Decision Making in Experimental Economics  
Philosophy meets Economics – Economics meets Philosophy, University of Osnabrück

Voting for a Cartel as Sign of Cooperativeness  
Workshop in Internet Experiments, Middlesex University; London Experimental Workshop, Queen Mary University; European Economic Science Association Meeting, Bergen; Fourth IMEBESS, Barcelona

## WORKING PAPERS

- Endogenous Leadership in a Coordination Game with Conflict of Interest and Asymmetric Information (with Edward Cartwright and Mark van Vugt)
- Income Shocks and Wealth Inequality in Trust Games (with Ismael Rodriguez-Lara and Hernán Bejarano)
- Voting for a Cartel as Sign of Cooperativeness

## TEACHING

October 2015 – now	First-year Microeconomics (Module Leader), Lectures on Social Preferences in Master's Course Behavioural Economics, Middlesex University
October 2013 – April 2015	Principles of Economics (Module Leader), Financial Aspects of Business (Seminar Teacher), Middlesex University
October 2009 – September 2013	Game Theory (Lecturer), Information Economics (Übung), Microeconomics (Tutorium), Behavioral- and Experimental Economics (Übung) plus supervision of various diplom theses – University of Osnabrück
January 2008 – March 2008	Seminar Teacher (plus programming of the classroom experiments): Strategy and Games – University of Kent
February 2007 – May 2007	Module leader: Games & Information – Roosevelt Academy, Middelburg
2004 – 2005	Teaching Assistant: Public Sector Economics (Economie van de Publieke Sector) – University of Amsterdam
2003	Lecturer/Module leader: Principles of Economics (Beginselen van de Economie) – University of Amsterdam

## REFEREEING

Journal of Economic Psychology, Economic Journal, Journal of Socio-Economics, Journal of Economic Behavior and Organization, Journal of Public Economics, Experimental Economics, World Development, PLOS One

## LANGUAGE SKILLS

Dutch (native speaker), English (fluent) and German (pretty good)

